
FILL your group w/ people

Goal: To learn the strategy at Grace of how to **FILL** your group for the coming semester.

Guiding Principle: The month of Fill is also the month of Connect Group promotion at Grace. Three times a year for four weeks we do a special push for all people at Grace to join a group for the coming Connect group semester.

Goal: 100% of Grace attenders involved in Connect Groups.

4 Week Dates of Promotion Month: _____

Leadership Starts with Relationships. Take time to get to know people during the weekend service and help plug them into a group that is the right fit for them.

Role During Promotion Month:

- 1) Wear your Connect T-shirt
- 2) Be at the Connect Tables 30 minutes before & 30 minutes after the service you attend.
- 3) Know about all the the Connect Groups and plug people in based on fit.
- 4) When being approached or approaching someone think about what you will say ahead of time to begin the relationship, transition the conversation to Connect Groups and help sign them up.
- 5) Sign people up on the Connection Card and drop the card in the Connection Card bin (on wall in the foyer above the water fountain near the women's restroom).

Connecting with new sign ups:

Following up with new sign ups is one of your most important jobs during the Fill month.

InFellowship is the churches database and system for managing groups. See the InFellowship video training on how to use the website.

The goal is to:

- 1) Respond to new sign ups and prospects within 2 days.
 - 2) Send weekly email reminders for group meetings
 - 3) Track weekly attendance when emailed to you weekly.
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